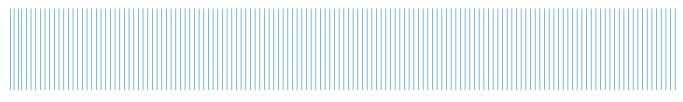


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By Walter Montenarie Licensing Manager

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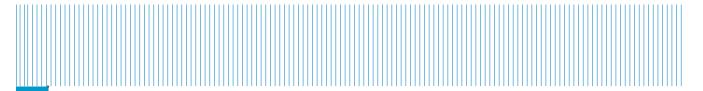


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- e-Reference Works
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- Consortium contracts

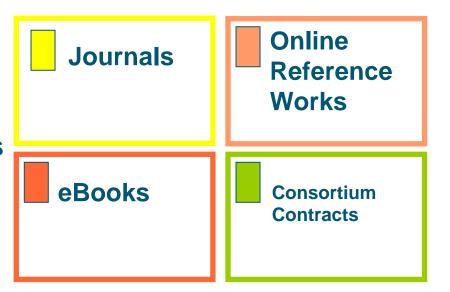




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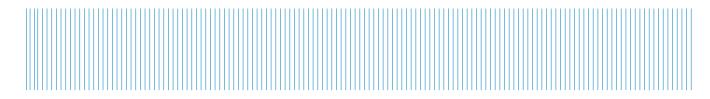
- Who are we?
- Facts & figures
- Imprints
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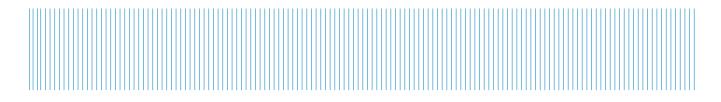


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Kluwer Academic Publishers

- An international publishing organization active across a broad spectrum of academic and professional fields.
- Our goal is provide dedicated service to researchers, scientists and academics through high-quality STM print and online content distribution.
- We are involved with sharing scientific content through the WHO's HINARI and AGORA programs.
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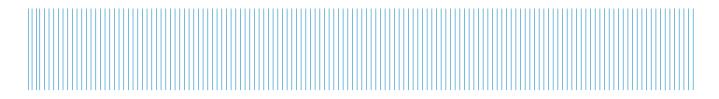


# Introduction – Facts & Figures

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Kluwer Academic Publishers

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- 13,000 Backlist book titles
- More than 200 book series
- Printing on Demand
- Over 650 Print/Electronic journals
- 750+ e-Book Titles (100 new each year)
- 7 e-Reference Works





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- Kluwer Academic/Human Sciences Press
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- Maik Nauka/Interperiodica (Distribution only)
  - former imprints now incorporated into the imprint Kluwer Academic Publishers... Chapman & Hall, Martinus Nijhoff, D.Reidel Publishing Company, Dr. W.Junk, Baltzer Science Publishers, MTP Press
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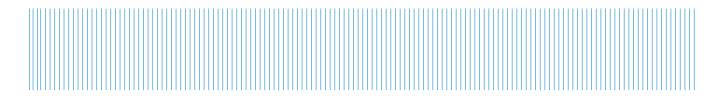
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- Business/Economics/Operations Research/Management Science
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- Engineering/Material Sciences
- Astronomy, Astrophysics & Space Sciences
- Earth Sciences
- Education, Philosophy & Linguistics



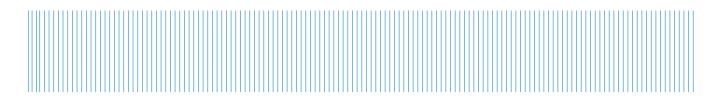


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- Physics 2003 Dr. Anthony Leggett, MacArthur Professor at the University of Illinois at Urbana-Champaign, USA
- Chemistry 2002 Kurt Wüthrich, Editor-in-Chief of the Journal of Biomolecular NMR and Advisor for the Journal of Structural & Functional Genomics.
- Physics 2002 Riccardo Giacconi, President of Associated Universities Inc., Washington, D.C.
- Physics 2002 Masatoshi Koshiba, University of Tokyo, Japan
- Physics 2001 Wolfgang Ketterle, Massachusetts Institute of Technology, Cambridge, MA,
- Also Economics, Astrophysics, Physiology, and Medicine





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## **Current Issues**

- 2002 Kluwer Academic Publishers divested from Wolters Kluwer and acquired by Candover & Cinven
- May 2003 Candover & Cinven to jointly acquire Bertelsmann Springer
- New name in 2004: Springer
- Kluwer Academic Publishers Business as usual

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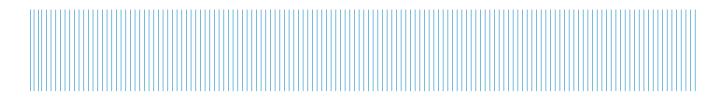
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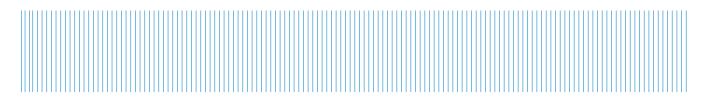


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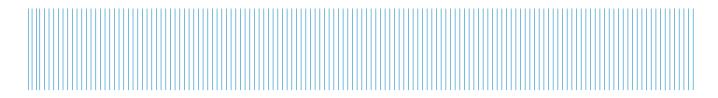




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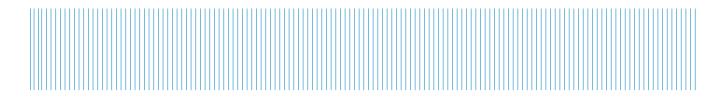




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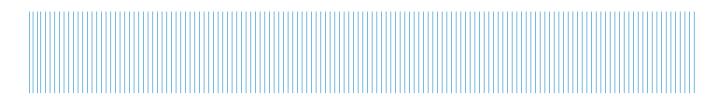


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- Price based on number of articles purchased with a 20 % discount in case of complete subject package
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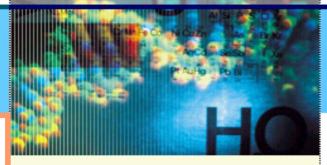
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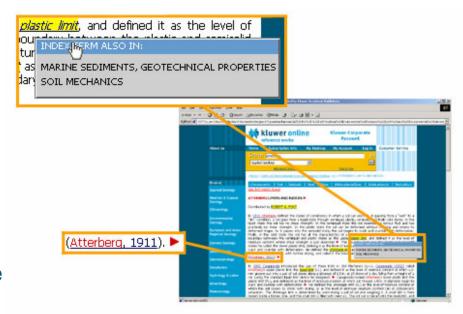
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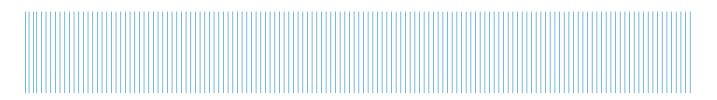
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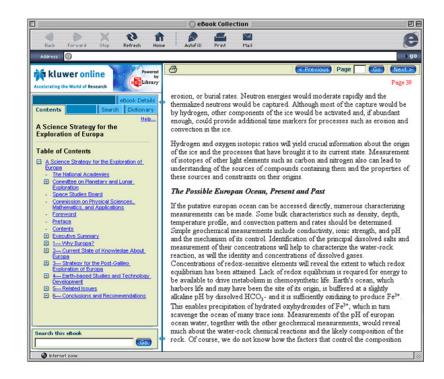


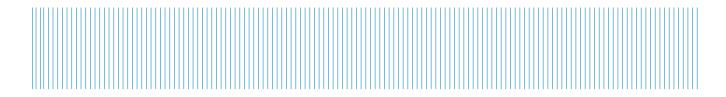
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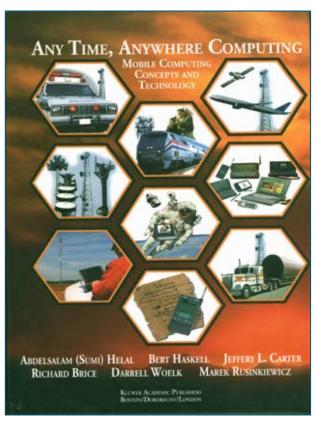


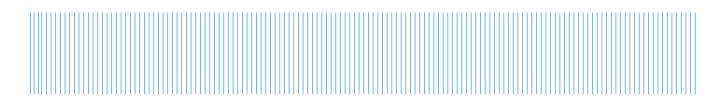
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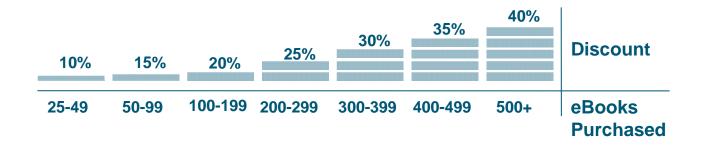


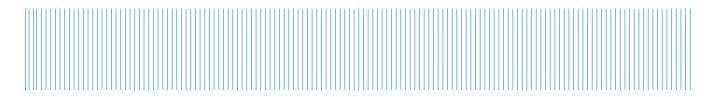
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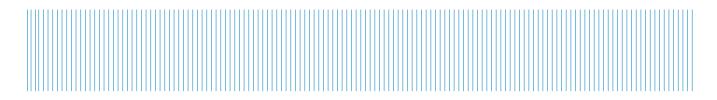
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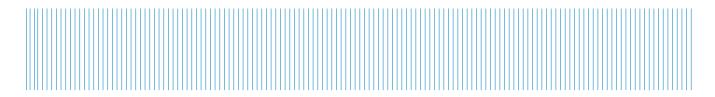


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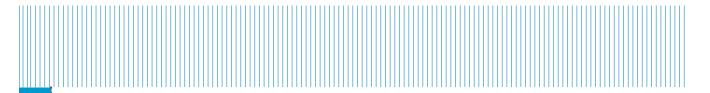
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